

Pedro Rey Biel

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ADDRESS

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APPOINTMENTS

Since November 2010	Associate Professor (Tenured), Universitat Autònoma de Barcelona.
Sept 2009 – July 2010	Visiting Assistant Professor, Rady School of Management (UCSD).
Sept 2008 – Jan 2009	Visiting Assistant Professor, University of California San Diego.
2007 - 2010	Profesor Lector (Tenure Track), Universitat Autònoma de Barcelona.
2005 – 2007	Assistant Professor (Tenure Track), Universitat Autònoma de Barcelona.

EDUCATION

2005	Ph.D. in Economics. University College London, UK.
2000	M.A. in Economics and Finance, CEMFI, Spain.
1998	BsC. in Economics, Universidad Complutense de Madrid, Spain

PUBLICATIONS

- "The Emergence of Male Leadership in Competitive Environments" (with E. Reuben, P. Sapienza and L. Zingales). *Journal of Economic Behavior and Organization* (Forthcoming)
- "What is an Economic Theory that Can Inform Experiments?" (with U. Gneezy) in "Methods of Modern Experimental Economics", edited by Guillaume Frechette and Andrew Schotter, Oxford University Press. (Forthcoming).
- "When and Why Incentives (Don't) Work to Modify Behavior." (with U. Gneezy and S. Meier). *Journal of Economic Perspectives* 25(1), 191-210, 2011.
- "Traveler's Types" (with P. Brañas and M. P. Espinosa). *Journal of Economic Behavior and Organization* 78 (1), 25-36, 2011.
- "The Role of Role Uncertainty in Modified Dictator Games". (with N. Iriberry). *Experimental Economics* (2), 160-180, 2011.
- "Does Uncertainty Lead to Sincerity? Simple and Complex Voting Mechanisms", (with M. A. Ballester). *Social Choice and Welfare* 33 (3), 477-494, 2009.
- "Equilibrium Play and Best Response to (Stated) Beliefs in Normal Form Games". *Games and Economic Behavior* 65, 572-585, 2009.
- "Inequity Aversion and Team Incentives". *Scandinavian Journal of Economics*. Vol. 108 (2), 2008.
- "Endogenous Leadership in Teams" (with Steffen Huck). *Journal of Institutional and Theoretical Economics*. Vol. 162, 1-9. June, 2006.
- "Why is there no AIDS Vaccine? A New Economic Explanation". *World Economics*. Volume 2. Number 4. October –December, 2001.

WORKING PAPERS

- “Let’s (Not) Talk About Sex: The Effect of Information Provision on Gender Differences in Performance under Competition” (with N. Iriberry). *Submitted*.
- “Elicited Beliefs and Social Information in Modified Dictator Games: What Do Dictators Believe Other Dictators Do?” (with N. Iriberry). *Submitted*.
- “On the Relative Efficiency of Performance Pay and Social Incentives” (with U. Gneezy). *Submitted*.
- “The Incentive Effects of Affirmative Action in a Real effort Tournament” (with C. Calsamiglia and J. Franke). *Submitted*.
- “(Bad) Luck or (Lack of) Effort? Sharing Rules in the US and Europe” (with N. Uler and R. Sheremeta). *Submitted*.
- “Equilibrium Play and Reciprocity in Sequential Constant Sum Games”. (2005).
- “Research Incentives in Competing Markets: a Model of the Development of New Vaccines”. Colección Tesinas CEMFI (2000).

WORK IN PROGRESS

- “Trust and Lies” (with M. A. Ballester and M. Belot).
- “Efficient Contests” (with U. Gneezy and M. Sutter).
- “Experiments under Arrest” (with J. Apesteguia and I. Palacios-Huerta).
- “Social Preferences and Optimal Contracts”.

INVITED SEMINARS AND LECTURES

- 2011 Tilburg University, University of Warwick.
- 2010 University of Chicago, California Institute of Technology, Stanford University, Columbia University, UC Santa Barbara, UC San Diego, University of Southern California, University of Pittsburgh, Bocconi University, University of Innsbruck, University of Prague, Universidad del País Vasco.
- 2009 New York University, UC San Diego, University of Maastricht, Universidad de Padova, Universidad Pablo de Olavide, Universidad de Navarra, Universidad Menéndez Pelayo.
- 2008 UC San Diego, University of Michigan, Rady School of Management, University of Copenhagen.
- 2007 Stockholm School of Economics, Free University of Berlin, Barcelona JOCS, ENTER Jamboree (Mannheim University), XVII Jornadas de Economía de la Salud, Universidad Complutense de Madrid.
- 2005 Universidad de Alicante, Universitat Autònoma de Barcelona, University College London, CEMFI, Universidad de Granada, Universidad Complutense de Madrid, Universidad Jaume I de Castellón, Max Planck Institute.
- 2004 Royal Holloway.

RESEARCH VISITS

- 2010 University of Chicago (1 week), Stanford University (1 week), Columbia University (1 week).

CONFERENCE PRESENTATIONS AND WORKSHOPS

- 2011 ESRC Workshop on Applications of Game Theory, Warwick. UK.
Workshop on Econometric Methods Applied to Experimental Data, Berlin, Germany.
Innsbruck Workshop on Gender Economics, Austria.
Experimental Economics and Experimental Philosophy, Cursos de Verano San Sebastián, Spain,
International Meeting on Behavioural and Experimental Economics, Barcelona.
XXXVI Simposio de Análisis Económico. U. Málaga.
- 2010 Santa Barbara Conference on Experimental and Behavioral Economics.
XXXV Simposio de Análisis Económico. U. Autónoma de Madrid.
- 2009 European Meeting of the Econometric Society. Barcelona, Spain.
IESA World Meeting, Washington, US.
Economic Science Association, Tucson, US.
Workshop on Industrial Organization: Markets and Society, (IESE Business School, Barcelona).
International Meeting on Behavioural and Experimental Economics, (U. Granada and LINEEX).

- 2008 Economic Science Association, Tucson, US.
 Game Theory World Congress. Evanston, US.
 Social Networks and Peer Effects (in Memory of Antoni Calvó). Barcelona, Spain.
 ASSA Meetings. New Orleans, US.
 International Meeting on Behavioural and Experimental Economics, (U. Alicante and LINEEX).
- 2007 ESA World Meeting. Rome, Italy.
 ASSET Annual Meeting. Padova, Italy.
 International Meeting on Behavioural en Experimental Economics, (U. Málaga and LINEEX).
 XXXII Simposio de Análisis Económico. Universidad de Granada.
 Workshop de Economía Experimental. Universidad de Granada.
- 2006 European Meeting of the Econometric Society. Vienna, Austria.
 VIII International Meeting of The Society for Social Choice and Welfare. Istanbul, Turkey.
 Meeting on Behavioral and Experimental Economics, Fundación Ramón Areces. Madrid.
 XXXI Simposio de Análisis Económico. Universidad de Oviedo.
 International Meeting on Behavioural and Experimental Economics, (U. Valencia and LINEEX).
 XXVI Jornadas de Economía de la Salud. Toledo.
- 2005 ASSA Meetings. Philadelphia, US.
 International Meeting on Behavioural and Experimental Economics. Córdoba.
 XXIX Simposio de Análisis Económico. Universidad de Navarra. Pamplona.
 Workshop de Economía Experimental, Universidad de Granada.
- 2003 European Science Days on Personnel Economics. Steyr, Austria.
- 2002 18th Annual Congress of the European Economic Association. Stockholm, Sweden.
 VIIIth Spring Meeting of Young Economists. Katholieke Universiteit Leuven. Belgium
 ESRC Conference on "Pay, Incentives and Performance in the Public Sector". Bristol University. UK
 Summer School in Behavioral Economics. Budapest, Hungary.
 ENTER Jamboree. University of Tilburg. Holland.
- 2001 "Organizations, Incentives, Society and Economic Behaviour", R.E. S, U. Birmingham. UK.
 ENTER Jamboree. University of Toulouse. France.

EDITORIAL ACTIVITIES

- 2010 Co-editor of special issues on gender for the Journal of Economic Behavior and Organization and for Southern Economic Journal (with R. Croson and U. Gneezy).

RESEARCH GRANTS

As Principal Investigator

- 2011 Proyecto de Investigación, (Instituto de la Mujer, 32,161 Euro)
 2010 Acción Complementaria (Ministerio de Educación, 3,000 Euro)
 Beca del Ministerio de Igualdad (2,500 Euro)
 Institut de la Dona (2,000 Euro)
 2009 José Castillejo (Ministerio de Educación)
 Acción complementaria (Ministerio de Educación)
 Russell Sage Foundation (\$2,500)

As Member of a Research Project

- 2009 Russell Sage Foundation (\$2,500)
 Ministerio de Educación (ECO2009-07616ECON)
 2006 Consolider-Ingenio 2010 (CSD2006-00016)
 Ministerio de Ciencia y Tecnología (SEJ2006-00538)
 2005 Generalitat de Catalunya (2005SGR-00836)
 Ministerio de Ciencia y Tecnología (BEC2003-01132)

AWARDS AND RECOGNITION

- 2011 Acreditación Profesor Titular (ANECA).
- 2010 Acreditación Contratado Doctor (ANECA).
- 2009 AER Excellence in Refereeing Award
- 2008 Acreditación Two “Quinquenios de Docencia” (Ministerio de Educación)
- 2007 Acreditación Profesor Lector (AQU)
- 2005 Research Fellow Barcelona Economics-XREA
- 2003 Best Paper Prize at European Science Days for “Inequity Aversion and Team Incentives”
- 2002 Outstanding Teaching Assistant Award at UCL

SCHOLARSHIPS

- 2004 Fundación Rafael del Pino. Doctoral fellowship.
- 2001 Fundación Ramón Areces. Doctoral fellowship (3 years).
- 2000 The British Council/La Caixa. Mphil. fellowship
- 1998 Banco de España. Tuition at CEMFI (2 years)

ACADEMIC SERVICE

Refereeing for the Journals (more than 100 times for): *American Economic Review*, *Journal of Political Economy*, *Review of Economic Studies*, *American Economic Journal: Applied Economics*, *Games and Economic Behavior*, *Journal of Public Economics*, *European Economic Review*, *Economic Journal*, *Journal of Economics and Management Strategy*, *Management Science*, *Journal of The European Economic Association*, *International Journal of Game Theory*, *Journal of Economic Behavior and Organization*, *The Scandinavian Journal of Economics*, *The B. E. Journal of Theoretical Economics*, *Economica*, *Experimental Economics*, *Labour Economics*, *Economic Inquiry*, *Journal of Institutional and Theoretical Economics*, *Review of Economic Design*, *Journal of Socio-Economics*, *Journal of Comparative Economics*, *International Review of Law and Economics*, *Portuguese Economic Journal*, *SERIES*, *Southern Economic Journal*, *Investigaciones Económicas*, *Spanish Economic Review*, *Latin American Journal of Economics*, *Revista Internacional de Sociología*.

Other refereeing: *Wiley Encyclopedia of Operations Research*, *Spring Meeting of Young Economists (SMYE, 2004)*, *Austrian Science Fund (2010)*, *Agencia Nacional de Evaluación y Prospectiva (ANEP, 2006 and 2010)*, *Centro de Estudios Andaluces*.

Thesis Committees: *Isabel Pereira (UAB, 2007)*, *Fernanda Rivas (UAB, 2007)*, *Jaromir Kovaric (Universidad de Alicante, 2008)*, *Lan Yao (UAB, 2008)*, *Aída Tavares (UAB, 2008)*, *Javier Elizalde (Universidad de Navarra, 2010)*, *Natalia Montinari (University of Padova, 2011)*.

Supervision of Master Thesis: *Eleni Eskampavia, “Towards Decision Making Under Poverty: A Behavioral Extension of the Standard Model Including Anxiety” (UAB, 2007)*.

TEACHING EXPERIENCE

Graduate

Behavioural Economics, IDEA PhD Program (UAB), 2009.
Price, Markets, Strategy and Regulation (Barcelona GSE), 2007, 2009-2012.
Core Microeconomics (UCL), 2003-04.

Undergraduate

Experimental Economics (Econ 143), UC San Diego, 2008.
Microeconomía I (UAB), 2007-2008, 2010-2012.
Microeconomía II (UAB), 2005-2007, 2009-2011.
Complementos de Microeconomía (UAB). PUE, 2006-2008.
Microeconomics (UCL), 2001-2003.
Experimental Economics (UCL), 2001-2003.
Introductory Economics (U. Complutense), 1997-1998.

RESEARCH EXPERIENCE

2001 – 2003	Research Assistant for Professor Tilman Börgers at ELSE on the evaluation of the European auctions for 3G mobile licenses.
1999	Internship for the Spanish Economics newspaper “Cinco Días”.
1997 -1998	Research Assistant. Departamento Análisis Económico II. Universidad Complutense.

ADMINISTRATION

2011	Organization of IMEBE 2011 (Barcelona, April 2011) (with A. Bosch, J. Brandts and N. Iriberry).
2010	Organization of MOVE Conference on Gender Differences in Competitiveness and Risk Taking (Barcelona, September 6/7, 2010). Research visits organizer at RADY School of Management (UCSD).
2009	Collaboration in the organization of “Meetings on Economic Perspectives” (UAB).
2007- 2009	Departmental Seminar Organizer (“Seminarios de Bellaterra”).
2001- 2003	PhD. Students’ Representative (UCL).
2000 – 2002	Co-founder and Organizer of the Students Lunch Seminar (UCL).
1995 – 1998	Undergraduate Students’ Representative (U. Complutense).

OTHER PUBLICATIONS

- “¿Diecisiete Sistemas Distintos de Salud?”, (with J. Rey). *EL PAÍS*, 6 de Mayo de 2008.
- “El Sistema Sanitario ante la Próxima Conferencia Autonómica”, (with J. Rey). *EL PAÍS*, 18 de Julio de 2005.
- “Respuestas Iniciales en Situaciones Estratégicas” (with N. Iriberry) Book Chapter in *Economía Experimental y del Comportamiento*. Antoni Bosch Editor, 2011.
- “Economía Experimental y Teoría de Juegos”. Book Chapter in *Economía, Sociedad y Teoría de Juegos*. McGraw-Hill, 2007.
- “La Financiación Sanitaria Autonómica: Un Problema Sin Resolver”, (with J. Rey). *Laboratorio de Alternativas* 100/2006. Fundación Alternativas (2006).
- “Globalización y Tecnologías Sanitarias” (with J. Rey). Book Chapter in “*Globalización y Salud*”. Edited by Federación de Asociaciones para la Defensa de la Sanidad Pública (2005).
- “Convergencia del Gasto Sanitario por Regiones: Canadá y España” (with J. Rey and J. M. Montero). Proceedings of the VIII SESPAS Congress (1999).