

# Game Theory

## Cooperative Games

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## 8.1.- Preliminaries

- von Neumann and Morgenstern (1944) studied non-cooperative games with two players.
- They realized that to study the general case they had to consider the role of coalitions of players.
- For instance, what does happen if two players agree to behave against a third player?
- Since this type of considerations make the analysis too complex, they proposed and studied a reduced-form model: cooperative games with transferable utility.
- Two main hypothesis:
  - Any subset of players has the instruments to reach enforceable agreements among them.
  - Side-payments are feasible; namely, there is a good (utility or money) that can go from one player to another player. Thus, we can refer to the total amount (of utility) that a coalition can guarantee by itself.

## 8.1.- Preliminaries

- A *cooperative game with transferable utility* (a TU-game or a game with side-payments) is a pair  $(N, v)$  (or just  $v$  if the set  $N$  is clear from the context) where
  - $N = \{1, \dots, n\}$  is the set of *players*,
  - $v : 2^N \rightarrow \mathbb{R}$  is the *characteristic function* of the game that associates to every coalition  $S \in 2^N$  a real number  $v(S)$ , which is interpreted as the total utility that coalition  $S$  can obtain by their own means. By convention, we set  $v(\{\emptyset\}) = 0$ .
  - There are several alternative non-cooperative justifications of this function  $v$ .

## 8.1.- Preliminaries

**Definitions** We say that the cooperative game  $(N, v)$  is

- *Essential* if  $v(N) \geq \sum_{i=1}^n v(\{i\})$ .
  - Cooperation only makes sense in essential games.
- *Monotonic* if for every  $S \subset T \subseteq N$ ,  $v(S) \leq v(T)$ .
  - Adding players to a coalition can not decrease its value.
- *Superadditive* if for all  $S, T \subseteq N$  such that  $S \cap T = \emptyset$ ,  $v(S \cup T) \geq v(S) + v(T)$ .
  - Cooperation is always better (increasing or constant returns to cooperation).
  - Except when we say otherwise, we will assume that the game is superadditive and hence, it is also essential.

## 8.1.- Preliminaries

- *Convex* if for all  $S, T \subseteq N$ ,

$$v(S \cup T) + v(S \cap T) \geq v(S) + v(T).$$

- Every convex game is superadditive.
- Equivalently, a game  $v$  is *convex* if for all  $i \in N$  and all  $S \subseteq T \subseteq N \setminus \{i\}$ ,

$$v(T \cup \{i\}) - v(T) \geq v(S \cup \{i\}) - v(S).$$

- In a convex game the marginal contribution of a player becomes larger, the larger is the coalition he contributes to.
- *Simple* if for all  $S \subseteq N$ ,  $v(S) \in \{0, 1\}$ .
- Let  $G$  be the class of all (superadditive cooperative) games.
  - $v \in G$  (or  $(N, v) \in G$ ) is a game.

## 8.1.- Preliminaries

**Example** Consider the game  $(N, v)$  where  $N = \{1, 2, 3\}$  and

$$v(\{1\}) = 0$$

$$v(\{2\}) = 0$$

$$v(\{3\}) = 0$$

$$v(\{1, 2\}) = 10$$

$$v(\{1, 3\}) = 10$$

$$v(\{2, 3\}) = 12$$

$$v(N) = 15.$$

- The game  $v$  is essential, monotonic and superadditive. Hence,  $v \in G$ .
- But  $v$  is not convex since for  $i = 1$ ,  $S = \{2\}$  and  $T = \{2, 3\}$ ,  
$$v(\{1, 2, 3\}) - v(\{2, 3\}) = 15 - 12 = 3 < 10 = v(\{1, 2\}) - v(\{2\}).$$

## 8.1.- Preliminaries

- In superadditive games, and given the possibility that players can reach binding agreements, players will finally end up cooperating. Thus, they will be splitting efficiently  $v(N)$  among them.
- Question: How are they going to do it?
- Positive question: what is the set of stable divisions of  $v(N)$ ?

## 8.1.- Preliminaries

- Let  $v \in G$  be a game.
- The set of *pre-imputations* of  $v \in G$ , denoted by  $I^*(v)$ , is defined by

$$I^*(v) = \left\{ x \in \mathbb{R}^n \mid \sum_{i=1}^n x_i = v(N) \right\}.$$

- Given a family of games  $B$ , a *solution* on  $B$  is a correspondence  $\Phi : B \rightrightarrows \mathbb{R}^n$  such that for every  $v \in B$ ,  $\Phi$  selects a subset of  $I^*(v)$ ; namely,  $\Phi(v) \subseteq I^*(v)$  for all  $v \in B$ .
- In many situations it is reasonable to require that the solution satisfies individual rationality.
- The set of *imputations* of  $v \in G$ , denoted by  $I(v)$ , is defined by

$$I(v) = \left\{ x \in \mathbb{R}^n \mid \sum_{i=1}^n x_i = v(N) \text{ and } x_i \geq v(\{i\}) \text{ for all } i \in N \right\}.$$

## 8.1.- Preliminaries

**Definition** A solution  $\Phi : B \rightarrow \mathbb{R}^n$  is *individually rational* on  $B$  if for all  $v \in B$ ,  $\Phi(v) \subseteq I(v)$ .

- Given a game  $v \in G$ , let  $x, y \in I(v)$ .
- Suppose players are confronted to choose between  $x$  and  $y$ . A solution may provide criteria to choose one rather than the other.
- Unless  $x = y$ , and since  $\sum_{i=1}^n x_i = \sum_{i=1}^n y_i = v(N)$ , some players prefer  $x$  and some other players prefer  $y$ .
- But  $v$  may contain information about the power (the strength) of a coalition to enforce the choice of  $x$  over  $y$ , or of  $y$  over  $x$ .

## 8.1.- Preliminaries

**Definition** Given  $v \in G$ ,  $x, y \in I(v)$  and  $S \subseteq N$  we say that

- $x$  dominates  $y$  through  $S$ , written  $xd_Sy$ , if
  - $x_i > y_i$  for all  $i \in S$  and  $\sum_{i \in S} x_i \leq v(S)$ .
    - All members of  $S$  strictly prefer  $x$  to  $y$  and they are able to obtain what  $x$  gives to them.
    - We say that  $S$  blocks  $y \in I(v)$  if there exists  $x \in I(v)$  such that  $xd_Sy$ .
- $x$  dominates  $y$ , written  $xdy$ , if there exists  $S \subseteq N$  such that  $xd_Sy$ .

### • Remarks

- Given  $S$ ,  $d_S$  is an incomplete, irreflexive and transitive binary relation on  $I(v)$ .
- $d$  is an incomplete, irreflexive and non-transitive binary relation on  $I(v)$ .

## 8.2.- Core

**Definition** The *Core* of a game  $v \in G$ , denoted by  $C(v)$ , is the set of all undominated imputations of  $v$ . That is,

$$C(v) = \{x \in I(v) \mid \nexists y \in I(v) \text{ such that } ydx\}.$$

- Gillies, D. B. *Some Theorems on  $n$ -Person Games*. Ph.D. Thesis, Princeton University Press, 1953.

### Theorem

(Gillies, 1953) For all  $v \in G$ ,

$$\begin{aligned} C(v) &= \left\{ x \in \mathbb{R}^n \mid \sum_{i=1}^n x_i = v(N) \text{ and } \sum_{i \in S} x_i \geq v(S) \text{ for all } S \subset N \right\} \\ &\equiv A(v). \end{aligned}$$

## Proof

- $A(v) \subseteq C(v)$ .
  - First notice that if  $x \in A(v)$  then  $\sum_{i=1}^n x_i = v(N)$ , and by letting  $S = \{i\}$ ,  $x_i \geq v(\{i\})$  for all  $i \in N$ . Hence,  $x \in I(v)$ .
  - Let  $x \in A(v)$  and assume  $x \notin C(v)$ .
  - Then, there exist  $y \in I(v)$  and  $S \subset N$  such that  $y \succ_S x$ .
  - That is,  $y_i > x_i$  for all  $i \in S$ .
  - Thus,  $\sum_{i \in S} y_i > \sum_{i \in S} x_i \geq v(S)$ , where the weak inequality follows from the fact that  $x \in A(v)$ .
  - But  $\sum_{i \in S} y_i > v(S)$  contradicts that  $y \succ_S x$ .

- $C(v) \subseteq A(v)$ .
  - Let  $y \notin A(v)$ . We show that  $y \notin C(v)$ .
  - If  $\sum_{i=1}^n y_i \neq v(N)$  then  $y \notin I(v)$  and hence,  $y \notin C(v)$ .
  - Thus, assume  $\sum_{i=1}^n y_i = v(N)$ .
  - Since  $y \notin A(v)$ , there exists  $S(\subsetneq N)$  such that  $\sum_{i \in S} y_i < v(S)$ .
  - Let  $\varepsilon > 0$  be such that  $\sum_{i \in S} y_i = v(S) - \varepsilon$ , and let  $\alpha = v(N) - v(S) - \sum_{i \in N \setminus S} v(\{i\})$ . By superadditivity,  $\alpha \geq 0$ .
  - Define for all  $i \in N$ ,

$$z_i = \begin{cases} y_i + \frac{\varepsilon}{\#S} & \text{if } i \in S \\ v(\{i\}) + \frac{\alpha}{n - \#S} & \text{if } i \notin S. \end{cases}$$

## 8.2.- Core

- $C(v) \subseteq A(v)$  (Continuation).

- Note that  $z = (z_i)_{i \in N}$  is an imputation since

$$\begin{aligned}\sum_{i=1}^n z_i &= \sum_{i \in S} y_i + \varepsilon + \sum_{i \in N \setminus S} v(\{i\}) + \alpha \\ &= \sum_{i \in S} y_i + \varepsilon + \sum_{i \in N \setminus S} v(\{i\}) + v(N) - v(S) - \sum_{i \in N \setminus \{S\}} v(\{i\}) \\ &= v(N),\end{aligned}$$

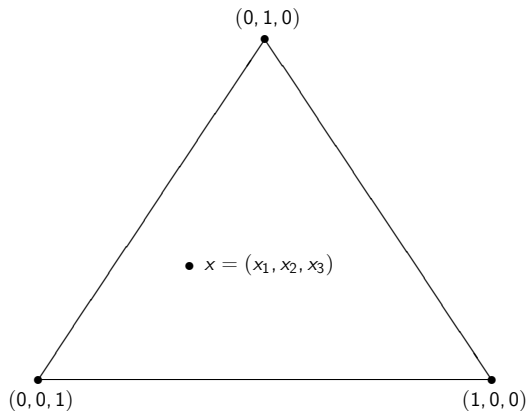
- if  $i \notin S$ ,  $z_i = v(\{i\}) + \frac{\alpha}{n - \#S} \geq v(\{i\})$ ,
- and if  $i \in S$ ,  $z_i = y_i + \frac{\varepsilon}{\#S} > y_i \geq v(\{i\})$  (the weak inequality follows because otherwise,  $y \notin I(v)$  would imply that  $y \notin C(v)$  and then, we would be done).
- Hence,  $z \in I(v)$  and there exists  $S \subset N$  such that  $z \succ_S y$  (remember that  $\sum_{i \in S} z_i = \sum_{i \in S} y_i + \varepsilon = v(S)$ ).
- Thus,  $y \notin C(v)$ . ■

**Remark**  $C(v)$  is a convex and compact subset of  $\mathbb{R}^n$  : it is a *polytope* (a geometric object with flat sides).

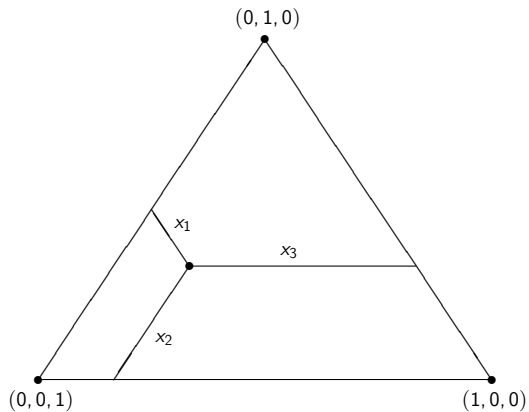
### Example

- Consider any (0-1)-normalized game  $(N, v) \in G$ , where  $v(N) = 1$  and  $v(\{i\}) = 0$  for all  $i \in N$ . In particular assume that  $N = \{1, 2, 3\}$ .
- The set of imputations  $I(v)$  are all vectors  $(x_1, x_2, x_3) \in \mathbb{R}_+^3$  such that  $x_1 + x_2 + x_3 = 1$ .
  - They can be represented graphically by the following triangle.

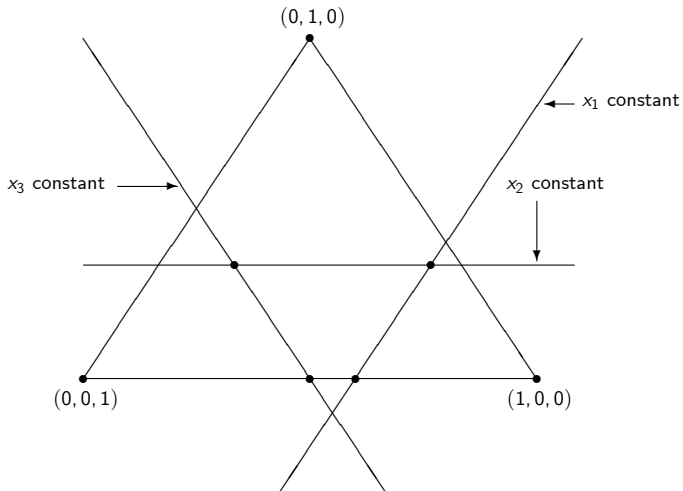
## 8.2.- Core



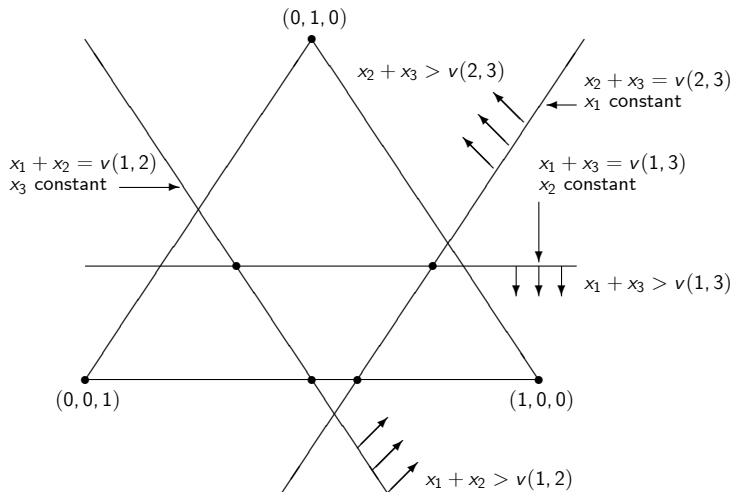
## 8.2.- Core



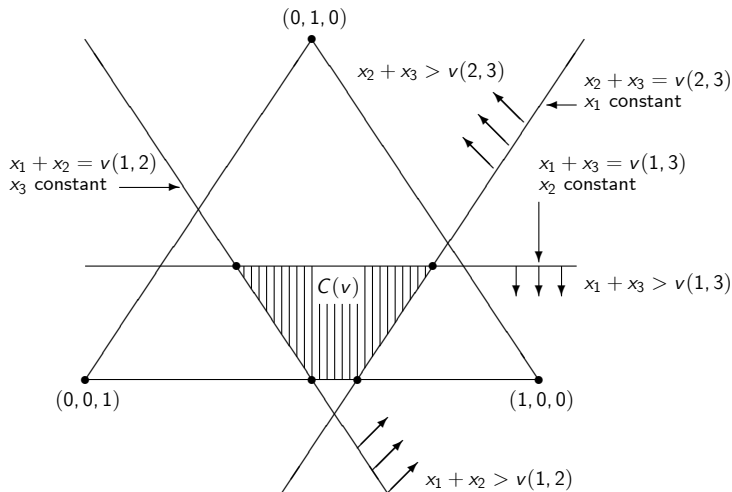
## 8.2.- Core



## 8.2.- Core



## 8.2.- Core



- Gillies's Theorem does not say anything about the possibility that  $C(v) = \emptyset$ .
- **Example** Majority voting with three voters.
  - $N = \{1, 2, 3\}$ .
  - $v(\{1\}) = v(\{2\}) = v(\{3\}) = 0$  and  
 $v(\{1, 2\}) = v(\{1, 3\}) = v(\{2, 3\}) = v(\{1, 2, 3\}) = 1$ .
  - Suppose that  $x \in C(v)$ . Then

$$\begin{array}{r} x_1 + x_2 \geq 1 \\ x_1 + x_2 \geq 1 \\ x_1 + x_2 \geq 1 \\ \hline 2x_1 + 2x_2 + 2x_3 \geq 3. \end{array}$$

- Hence,  $x_1 + x_2 + x_3 \geq \frac{3}{2} > 1 = v(N)$ , contradicting that  $x \in I(v)$ .
- Thus,  $C(v) = \emptyset$

- **Example** (Continuation)
  - Why  $\left(\frac{1}{3}, \frac{1}{3}, \frac{1}{3}\right) \notin C(v)$ ?
  - Coalition  $\{1, 2\}$  (or any other coalition with two players) can block the egalitarian imputation with  $\left(\frac{1}{2}, \frac{1}{2}, 0\right)$ , but then,  $\{2, 3\}$  could block it with  $\left(0, \frac{1}{2} + \varepsilon, \frac{1}{2} - \varepsilon\right)$ , and then,  $\{1, 3\}$  could block it with ...
  - Suggestion: Introduce forward looking behavior; *i.e.*, when blocking an imputation players also foresee the consequences of their blocking (Bargaining Set).
- There is a characterization of the class of games with non-empty Core (balanced games).
  - Bondareva, O.N. "Certain Applications of the Methods of Linear Programming to the Theory of Cooperative Games," *Problemy Kibernet* 10, 1963.
  - Shapley, L. "On Balanced Sets and Cores," *Naval Research Logistics Quarterly* 14, 1967.

- Given a set of players  $N = \{1, \dots, n\}$  we say that  $\{\delta_S\}_{S \in 2^N}$  is a *balanced family of weights* if for all  $S \in 2^N$ ,  $\delta_S \in [0, 1]$  and for all  $i \in N$ ,

$$\sum_{\substack{S \in 2^N \\ i \in S}} \delta_S = 1.$$

- Interpretation** Every player  $i$  has a fixed amount of time (1 unit) and if  $i \in S$ ,  $\delta_S$  is the proportion of time that player  $i$  cooperates with coalition  $S$ .

- Examples**  $N = \{1, 2, 3\}$ .

- $\delta_{\{1\}} = \delta_{\{2\}} = \delta_{\{3\}} = \delta_{\{1,2,3\}} = 0$  and  $\delta_{\{1,2\}} = \delta_{\{1,3\}} = \delta_{\{2,3\}} = \frac{1}{2}$ .
- $\delta_{\{1\}} = \delta_{\{2\}} = \delta_{\{3\}} = 1$  and  $\delta_{\{1,2\}} = \delta_{\{1,3\}} = \delta_{\{2,3\}} = \delta_{\{1,2,3\}} = 0$ .

## Theorem

(Bondareva, 1963; Shapley, 1967) Let  $v \in G$ . Then,  $C(v) \neq \emptyset$  if and only if for all balanced family of weights  $\{\delta_S\}_{S \in 2^N}$ ,

$$\sum_{S \subsetneq N} \delta_S \cdot v(S) \leq v(N).$$

- **Example**  $n = 3$  and majority voting; i.e.,  $v(S) = 1$  if and only if  $\#S \geq 2$ . Consider the balanced family of weights  $\delta_{\{1\}} = \delta_{\{2\}} = \delta_{\{3\}} = \delta_{\{1,2,3\}} = 0$  and  $\delta_{\{1,2\}} = \delta_{\{1,3\}} = \delta_{\{2,3\}} = \frac{1}{2}$ .

Then,

$$\delta_1 v(1) + \delta_2 v(2) + \delta_3 v(3) + \delta_{12} v(12) + \delta_{13} v(13) + \delta_{23} v(23) \stackrel{?}{\leq} v(123).$$

$$\frac{1}{2} + \frac{1}{2} + \frac{1}{2} \stackrel{?}{\leq} 1$$

- NO. Hence,  $C(v) = \emptyset$ .

- **Definition** We say that a game  $v \in G$  is *balanced* if  $C(v) \neq \emptyset$ .
- **Remark** Every convex game  $v \in G$  is balanced.

## 8.3.- Stable Sets

**Definition** (vNM, 1944) Let  $v \in G$  be a game. A set  $V \subseteq I(v)$  is a *stable set* (solution) for  $v$  if

(INTERNAL STABILITY) for all  $x, y \in V$ , neither  $x \succ y$  nor  $y \succ x$ ,

(EXTERNAL STABILITY) for all  $x \notin V$  there exists  $y \in V$  such that  $y \succ x$ .

### Remarks

- 1 A game may have no stable set.
  - Lucas (1969) has an example of a game with  $n = 10$  without any stable set (for  $n < 9??$ ).
  - Characterization of the class of games with at least one stable set?
- 2 A game may have many stable sets.
- 3 The Core is a subset of every stable set.
- 4 No stable set is a proper subset of any other stable set.
- 5 If the Core is a stable set then it is the unique stable set.

## 8.3.- Stable Sets

**Example** Consider the majority voting game with  $n = 3$ ; i.e.,  $v(S) = 1$  if and only if  $\#S \geq 2$ .

- What are the reasonable solutions of this game?
- It seems that any coalition with two players, splitting equally 1 unit of utility.
- Indeed,

$$V = \left\{ \left( \frac{1}{2}, \frac{1}{2}, 0 \right), \left( \frac{1}{2}, 0, \frac{1}{2} \right), \left( 0, \frac{1}{2}, \frac{1}{2} \right) \right\}.$$

- Homework.

## 8.4.- Bargaining Sets

- **Idea:** To introduce forward-looking behavior when players block an imputation.
  - If an imputation  $x$  is not in the core is because it is blocked by a coalition  $S$  (with the imputation  $y$ ). But, is  $y$  stable? Is there another coalition  $T$  that blocks  $y$  (with  $z$ )? ...
  - Assume that players are forward looking and understand the consequences of their blocks.
- The Bargaining Sets capture this idea.
- It constitutes an enlargement of the notion of Core (good direction: to be applied to non-balanced games).
- Many forward-looking notions: many bargaining sets.

## 8.4.- Bargaining Sets

- Aumann, R.J. and M. Maschler. “The Bargaining Set for Cooperative Games,” in *Advances in Game Theory*, M. Dresher, L. Shapley, and A. Tuckers, Eds. Princeton, NJ: Princeton University Press (1964).
- Mas-Colell, A. “An Equivalence Theorem for a Bargaining Set,” *Journal of Mathematical Economics* 18, 1989.
- Zhou, L. “A New Bargaining Set of an  $N$ -person Game and Endogenous Coalition Formation,” *Games and Economic Behavior* 6, 1994.

## 8.4.- Bargaining Sets

### Zhou's Bargaining Set

- Let  $(N, v)$  be a cooperative game.
- Let  $x \in I(v)$ . An *objection* from  $S$  to  $x$  is a pair  $(S, y)$  such that  $y \succ_S x$ .
  - Namely,  $y_i > x_i$  for all  $i \in S$  and  $\sum_{i \in S} y_i \leq v(S)$ .
- Let  $(S, y)$  be an objection from  $S$  to  $x$ . A *counter-objection* from  $T$  against  $(S, y)$  is a pair  $(T, z)$  such that:
  - 1  $\sum_{i \in T} z_i \leq v(T)$ .
  - 2  $z_k \geq x_k$  for all  $k \in T \setminus S$  and  $z_j \geq y_j$  for all  $j \in S \cap T$ .
  - 3  $T \setminus S \neq \emptyset$ ,  $S \setminus T \neq \emptyset$  and  $S \cap T \neq \emptyset$ .

## 8.4.- Bargaining Sets

### Zhou's Bargaining Set

- An objection  $(S, y)$  against  $x$  is *justified* if there is no counter-objection from any other coalition  $T$  against  $(S, y)$ .
- The *Zhou's Bargaining Set*, denoted by  $BS^Z(v)$ , is the set of imputations against which no coalition has justified objections. Namely,

$$BS^Z(v) = \{x \in I(v) \mid \text{every objection } (S, y) \text{ to } x \text{ is not justified}\}.$$

- **Remark** For every game  $v$ ,  $C(v) \subseteq BS^Z(v)$ .

### Theorem

(Zhou, 1994) *The Zhou's Bargaining Set is non-empty for every superadditive game; namely, for all  $v \in G$ ,  $BS^Z(v) \neq \emptyset$ .*

## 8.4.- Bargaining Sets

### Mas-Colell's Bargaining Set

- Let  $(N, v)$  be a cooperative game.
- Let  $x \in I(v)$ . An *objection* from  $S$  to  $x$  is a pair  $(S, y)$  such that  $y \succ_S x$ .
  - Namely,  $y_i > x_i$  for all  $i \in S$  and  $\sum_{i \in S} y_i \leq v(S)$ .
- Let  $(S, y)$  be an objection from  $S$  to  $x$ . A *counter-objection*\* from  $T$  against  $(S, y)$  is a pair  $(T, z)$  such that:
  - 1  $\sum_{i \in T} z_i \leq v(T)$ .
  - 2  $z_k \geq x_k$  for all  $k \in T \setminus S$ ,  $z_j \geq y_j$  for all  $j \in S \cap T$  and one of these inequalities holds strictly.

## 8.4.- Bargaining Sets

### Mas-Colell's Bargaining Set

- An objection  $(S, y)$  against  $x$  is *justified*<sup>\*</sup> if there is no counter-objection<sup>\*</sup> from any other coalition  $T$  against  $(S, y)$ .
- The *Mas-Colell's Bargaining Set*, denoted by  $BS^{M-C}(v)$ , is the set of imputations against which no coalition has justified<sup>\*</sup> objections.

Namely,

$$BS^{M-C}(v) = \{x \in I(v) \mid \text{every objection } (S, y) \text{ to } x \text{ is not justified}^*\}.$$

- In general,  $BS^Z(v)$  and  $BS^{M-C}(v)$  are unrelated (non-empty sets versus strict inequality). However,  $BS^Z(\cdot)$  is upper-hemicontinuous (with a natural topology) but  $BS^{M-C}(\cdot)$  is not.

## 8.4.- Bargaining Sets

### Mas-Colell's Bargaining Set

- A game  $v$  is *weakly superadditive* if for all  $S \subseteq N$ ,

$$v(N) \geq v(S) + \sum_{i \in N \setminus S} v(\{i\}).$$

- **Remark** Every superadditive game  $v \in G$  is weakly superadditive.

### Theorem

(Vohra, 1991) *The Mas-Colell's Bargaining Set is non-empty for every weakly superadditive game.*

- Vohra, R. "An Existence Theorem for a Bargaining Set," *Journal of Mathematical Economics* 20, 1991.

## 8.5.- The Shapley Value

- **Idea-objective:** To summarize in a single number the “value” for every player of playing the game.
- A normative approach: What should player  $i$  get in game  $v \in G$ ?
- Let  $G$  be the set of all superadditive games. A *value* is a function  $\phi$  on  $G$  such that for all  $(N, v) \in G$ ,  $\phi(N, v) \in \mathbb{R}^n$ .
- The interpretation is that given the game  $(N, v) \in G$ ,  $\phi_i(N, v)$  is the value or expected worth of playing the game  $(N, v)$  for  $i \in N$ .
- Shapley (1953) approached the problem axiomatically by proposing reasonable properties that any value should satisfy and showed that there exists a unique value satisfying them: The Shapley value.

## 8.5.- The Shapley Value

- Shapley, L. “A Value for  $n$ -Person Games”. In *Contributions to the Theory of Games II*, editors: H. Kuhn and A. Tucker. Princeton University Press, 1953.

EFFICIENCY (EFF) A value  $\phi$  is *efficient* if for every  $(N, v) \in G$ ,

$$\sum_{i \in N} \phi_i(N, v) = v(N).$$

## 8.5.- The Shapley Value

- Players  $i, j \in N$  are *symmetric* in a game  $(N, v) \in G$  if for all  $S \in 2^N$  such that  $\{i, j\} \cap S = \emptyset$  we have  $v(S \cup \{i\}) = v(S \cup \{j\})$ .

**SYMMETRY (SYM)** A value  $\phi$  is *symmetric* if for all symmetric players  $i, j \in N$  in game  $(N, v) \in G$ ,

$$\phi_i(N, v) = \phi_j(N, v).$$

## 8.5.- The Shapley Value

A player  $i \in N$  is a dummy in  $(N, v)$  if for all  $S \subseteq N \setminus \{i\}$ ,  
 $v(S \cup \{i\}) - v(S) = v(\{i\})$ .

**DUMMY PLAYER (DUM)** A value  $\phi$  satisfy the dummy player property if for all player  $i \in N$  dummy in  $(N, v)$ ,  $\phi_i(N, v) = v(\{i\})$ .

## 8.5.- The Shapley Value

Given  $u, v \in G$  define a new game  $(u + v) \in G$  as follows: for all  $S \subseteq N$ ,  $(u + v)(S) = u(S) + v(S)$ .

Given  $v \in G$  and  $\beta > 0$  define a new game  $(\beta v) \in G$  as follows: for all  $S \subseteq N$ ,  $(\beta v)(S) = \beta \cdot v(S)$ .

**LINEARITY (LIN)** A value  $\phi$  satisfies *linearity* if for all  $u, v \in G$ , all  $\beta > 0$ , and all  $i \in N$ ,

$$\phi_i(u + (\beta v)) = \phi_i(u) + \beta \cdot \phi_i(v).$$

**Interpretation** Suppose the games  $u$  and  $v$  are going to be played with probabilities  $p$  and  $1 - p$ , respectively (with  $p \in [0, 1]$ ). Then,  $pu + (1 - p)v$  can be seen as this composed game. Then, assuming that the Expected Utility Property holds,

$$\phi_i((pu) + ((1 - p)v)) = p \cdot \phi_i(u) + (1 - p) \cdot \phi_i(v).$$

## 8.5.- The Shapley Value

### Theorem

(Shapley, 1953) There exists a unique value  $\phi$  on  $G$  satisfying (EFF), (SYM), (DUM), and (LIN). This function is the Shapley value, denoted by  $Sh$ , and it is defined as follows: for all  $v \in G$  and all  $i \in N$ ,

$$Sh_i(N, v) = \sum_{S \subseteq N \setminus \{i\}} \frac{(\#S)!(\#N - \#S - 1)!}{\#N!} [v(S \cup \{i\}) - v(S)].$$

### Interpretation

- $[v(S \cup \{i\}) - v(S)]$  is the *marginal contribution* of player  $i$  to coalition  $S$ .
- Every player receives his “expected marginal contribution” in the following sense.

## 8.5.- The Shapley Value

- Players arrive randomly, one after the other.
- Every order of arrival is equally likely:  $\frac{1}{\#N!}$  probability of each of the  $\#N!$  orderings.
- For each  $S \subset N$  and  $i \notin S$ ,  $(\#S)(\#N - \#S - 1)!$  is the number of orderings in which

$$\underbrace{S} \quad i \quad \underbrace{N \setminus (S \cup \{i\})}.$$

- Thus,

$$\frac{(\#S)(\#N - \#S - 1)!}{\#N!}$$

is the probability that exactly the members of  $S$  (in any ordering) are ahead of  $i$ , and  $i$  arrives just after all members of  $S$  (i.e., just before  $N \setminus (S \cup \{i\})$ ).

## 8.5.- The Shapley Value

- There are games  $(N, v) \in G$  for which  $Sh(N, v) \notin C(v) \neq \emptyset$  (remember the gloves game of the Introduction).

### Theorem

*(Shapley, 1969) Let  $(N, v) \in G$  be a convex game. Then,  $Sh(N, v) \in C(v)$ .*

## 8.5.- The Shapley Value

- Let  $(N, v) \in G$ ,  $S \subseteq N$  and  $i \notin S$ . Denote  $D_i(v, S) = v(S \cup \{i\}) - v(S)$ .

**STRONG MONOTONICITY (SM)** A value  $\phi$  is *strong monotonic* if for all  $(N, v), (N, u) \in G$  such that for all  $S \subseteq N$  and all  $i \notin S$ ,  $D_i(v, S) \geq D_i(u, S)$  then,  $\phi_i(v) \geq \phi_i(u)$ .

### Theorem

(Young, 1985) Let  $v \in G$ . Then, a value  $\phi$  satisfies (SM), (SYM), and (EFF) if and only if  $\phi$  is the Shapley value.

- Young, H. P. "Monotonic Solutions of Cooperative Games," *International Journal of Game Theory* 14, 1985.

## 8.5.- The Shapley Value

- Fix  $N$  and let  $S \subseteq N$ . Denote by  $G_S$  all superadditive  $TU$ -games with player set  $S$ . From now on, let  $G = \bigcup_{S \subseteq N} G_S$ ; *i.e.*,  $G$  is the class of all superadditive games whose player sets are the subsets of  $N$ .
- Let  $\phi$  be a value on  $G$ ; *i.e.*, for all  $(S, v) \in G$ , with  $S \subseteq N$ ,  $\phi(S, v) \in \mathbb{R}^{\#S}$ . Given  $v \in G_N$  and  $S \subseteq N$ ,  $(S, v)$  means the  $TU$ -game  $v$  restricted to  $S$ ; *i.e.*,  $v$  is seen as  $v : 2^S \rightarrow \mathbb{R}$ .
- Let  $v \in G_N$ ,  $S \subseteq N$  and  $\phi$  be a value on  $G$ . The *Hart and Mas-Colell reduced game*  $(S, v_S^\phi)$  is defined as follows: for all  $T \in 2^S$ ,

$$v_S^\phi(T) = v(T \cup S^c) - \sum_{i \in S^c} \phi_i(T \cup S^c, v).$$

**Definition** A value  $\phi$  on  $G$  is *Hart and Mas-Colell consistent* if for all  $(N, v) \in G$ , all  $S \subseteq N$ , and all  $i \in S$ ,

$$\phi_i(N, v) = \phi_i(S, v_S^\phi).$$

## 8.5.- The Shapley Value

**Definition** A value  $\phi$  on  $G$  is *Standard for two* if for all two-player games  $(\{i, j\}, v) \in G$ ,

$$\phi_i(\{i, j\}, v) = v(\{i\}) + \frac{1}{2} [v(\{i, j\}) - v(\{i\}) - v(\{j\})].$$

$$\phi_j(\{i, j\}, v) = v(\{j\}) + \frac{1}{2} [v(\{i, j\}) - v(\{i\}) - v(\{j\})].$$

### Theorem

*(Hart and Mas-Colell, 1989) Let  $\phi$  be a value on  $G$ . Then,  $\phi$  is Hart and Mas-Colell consistent and Standard for two if and only if  $\phi$  is the Shapley value.*

### Theorem

*(Hart and Mas-Colell, 1989) Let  $\phi$  be a value on  $G$ . Then,  $\phi$  is symmetric, efficient and Hart and Mas-Colell consistent if and only if  $\phi$  is the Shapley value.*

## 8.6.- The Nucleolus

- Schmeidler, D. "The Nucleolus of a Characteristic Function Game," *SIAM Journal on Applied Mathematics* 17, 1969.
- **Objective:** To define a value on  $G$  with the property that whenever the Core is non-empty, it always belongs to the Core.
- Let  $(N, v)$  be an essential game. For every  $x \in \mathbb{R}^n$  and every  $S \subseteq N$  define the excess of  $S$  at  $x$  as

$$e_S(x) = \sum_{i \in S} x_i - v(S).$$

- Interpretation:  $e_S(x)$  is a measure of the aggregate welfare of coalition  $S$  if the proposed vector is  $x$ .
- We call  $e(x)$  as the vector of all excesses at  $x$ ; i.e.,  
 $e(x) = (e_S(x))_{S \in 2^N \setminus \{\emptyset\}} \in \mathbb{R}^{2^n - 1}$ .

## 8.6.- The Nucleolus

- Given  $x \in \mathbb{R}^K$ , define  $x^{\leq} = (x_1^{\leq}, \dots, x_K^{\leq}) \in \mathbb{R}^K$ , where  $x_1^{\leq} \leq \dots \leq x_K^{\leq}$  and there exists a one to one mapping  $\pi : \{1, \dots, K\} \longrightarrow \{1, \dots, K\}$  such that for each  $j = 1, \dots, K$ ,  $x_j^{\leq} = x_{\pi(j)}$ .
  - Namely,  $x^{\leq}$  is obtained from  $x$  after rearranging the components of  $x$  by an increasing order.
- Given  $x, y \in \mathbb{R}^K$  we say that  $x$  is *leximin superior* to  $y$ , written  $x \geq^{Lex} y$ , if there exists  $i = 1, \dots, K$  such that  $x_i^{\leq} > y_i^{\leq}$  and for all  $j = 1, \dots, i - 1$  (if any),  $x_j^{\leq} = y_j^{\leq}$ .
- Examples**
  - $x = (2, 1, 3, 4)$ ,  $y = (0, 5, 4, 6)$ . Then,  $x^{\leq} = (1, 2, 3, 4)$  and  $y^{\leq} = (0, 4, 5, 6)$ . Then  $x \geq^{Lex} y$ .
  - $x = (0, 3, 4, 1)$ ,  $y = (0, 3, 3, 1)$ . Then,  $x^{\leq} = (0, 1, 3, 4)$  and  $y^{\leq} = (0, 1, 3, 3)$ . Then  $x \geq^{Lex} y$ .

## 8.6.- The Nucleolus

**Definition** Let  $(N, v)$  be an essential game. The *Nucleolus* of  $v$ , denoted by  $Nu(v)$ , is the set imputations  $x \in I(v)$  such that there does not exist  $y \in I(v)$  with the property that  $e(y)$  is lexicmin superior to  $e(x)$ ; namely,

$$Nu(v) = \left\{ x \in I(v) \mid \nexists y \in I(v) \text{ s.t. } e(y) \geq^{Lex} e(x) \right\}.$$

### Theorem

(Schmeidler, 1969) Let  $v$  be an essential game. Then,  $\#Nu(v) = 1$ .

- Therefore, the Nucleolus can be seen as a value.

### Theorem

(Schmeidler, 1969) Let  $v$  be a balanced game. Then,  $Nu(v) \in C(v)$ .

## 8.6.- The Nucleolus

- Given  $v, u \in G$  we say that  $u$  is a *positive affine transformation* of  $v$  if there exists  $\alpha \in \mathbb{R}$  and  $\beta > 0$  such that for all  $S \subseteq N$ ,

$$u(S) = \alpha + \beta v(S).$$

**COVARIANCE** A value on  $G$  satisfies *covariance* if for all  $u, v \in G$  such that  $u$  is a positive affine transformation of  $v$  then, for all  $i \in N$ ,

$$\phi_i(u) = \alpha + \beta \phi_i(v).$$

## 8.6.- The Nucleolus

- Let  $v \in G_N$ ,  $S \subseteq N$  and  $x \in \mathbb{R}^n$  be given. The *Davis and Maschler reduced game*  $(S, \tilde{v}_S^x)$  is defined as follows:

$$\tilde{v}_S^x(S) = v(N) - \sum_{i \notin S} x_i$$

and for all  $T \in 2^S \setminus \{\emptyset, S\}$ ,

$$\tilde{v}_S^x(T) = \max_{Q \subseteq N \setminus S} \left\{ v(T \cup Q) - \sum_{i \in Q} x_i \right\}.$$

**Definition** A value  $\phi$  on  $G$  is *consistent in the sense of Davis and Maschler* if for all  $(N, v) \in G$ , all  $S \subseteq N$ , and all  $i \in S$ ,

$$\phi_i(N, v) = \phi_i(S, \tilde{v}_S^{\phi(N, v)}).$$

## 8.6.- The Nucleolus

### Theorem

*(Sobolev, 1975) Let  $\phi$  be a value on  $G$ . Then,  $\phi$  satisfies symmetry, covariance and consistency in the sense of Davis and Maschler if and only if  $\phi$  is the Nucleolus.*

### Theorem

*(Maschler, 1992) Let  $\phi$  be a value on  $G$ . Then,  $\phi$  is standard for two and Davis and Maschler consistent if and only if  $\phi$  is the Nucleolus.*

- Sobolev, A.I. “The characterization of optimality principles in cooperative games by functional equations,” *Mathematical Methods in the Social Sciences* 6, 1975.
- Maschler, M. “The Bargaining Set, Kernel, and Nucleolus”. In *Handbook of Game Theory with Economic Applications I*, editors: R. Aumann and S. Hart. North-Holland, 1992.